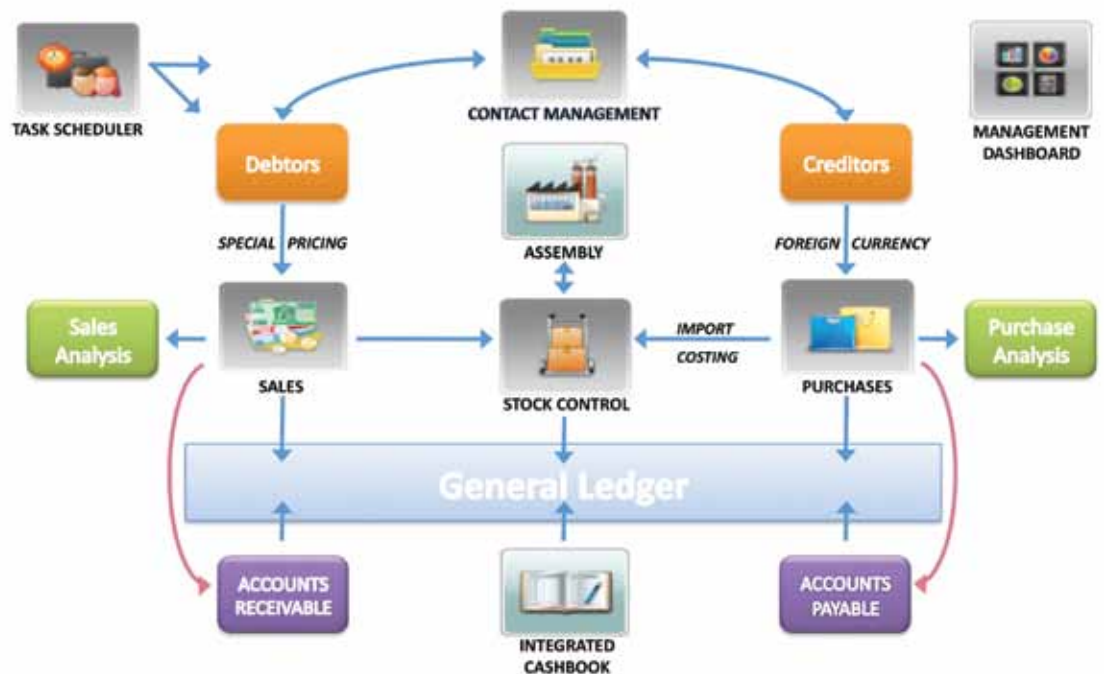


# MYOB EXO Finance Module

EXO Finance is the powerful business and inventory management module at the core of the MYOB EXO Business Suite.

It's designed to give you complete visibility across your entire organisation, allowing you to manage the information that's the lifeblood of your business in real time, not just at the end of the month.



## Bringing your business together – a summary

EXO Finance is perfectly suited for larger, more complex businesses that require:

- A large number of users across multiple locations
- Greater control over the General Ledger
- Advanced stock management across multiple warehouses
- Importing of stock from overseas suppliers
- Management and reporting of jobs, quoting and labour costs
- Assembly of goods.

## Accounting and Finance

EXO Finance is built on a robust accounting, finance and reporting engine that integrates with all areas of your business. This means you'll be able to track every transaction, across every department from one central location with a complete audit trail along the way.

You have the flexibility to set up and structure your General Ledger (GL) to suit your specific business needs and drill down to the detail from any chart, report or summary. If your accounts team want to query a piece of information, they can go straight to the source document - for any GL posting.

Automated bank reconciliation (via downloaded internet bank statements), an integrated cashbook and a powerful set of cash management tools all contribute to keeping you fully informed of your current position. If your business is importing or exporting, you can track your foreign currency transactions in dedicated sub-ledgers in your currency of choice and manage foreign currency bank accounts. EXO Finance also converts foreign transactions to local currency each time they're posted to the GL and calculates your foreign currency exposure at any given time.

## Increased stock control

EXO Finance's stock control and distribution features provide full visibility and management of each and every stock movement; from customer order right through to delivery. Assign stock to multiple groups across multiple locations, store multiple price books (including contract and discount pricing) against individual inventory items and store the latest,

average or standard cost of the stock of your suppliers.



Each stock item can be assigned with data such as item code, unit of measure, serial number, COS GL codes, weight, barcode and more – there's a scenario for many different types of business.

And if your business is predominantly occupied with building new items for sale from a set of components and processes, EXO Finance's bill of materials (BOM) codes can be used to build product sets (or kits) and manage the manufacturing process.

A complete transaction history for each stock item can be found in EXO Finance's inventory information centre. By clicking through from the summary transaction listing you can view the original source document (customer or supplier invoice) that the item appeared on. Elsewhere, the Orders tab allows you to keep a track on all outstanding sales and purchase orders.

In the addition to the above, EXO Finance's stock system provides you with the functionality to handle these business scenarios:

- Batch/Lot tracking of a stock item
- Serial number tracking
- Non physical stock items (e.g. labour)
- Restricted goods that you only sell to authorised customers (e.g. hazardous goods)
- Purchase packs – the ability to buy in different units compared to what you sell
- Multiple selling units – the ability to sell in singles, boxes and cartons
- Min & Max stock levels for automatic re-order
- Multiple Dimensions for selling by quantity, length and/or width
- Cubic & weight recording to assist with purchasing limitations.

# EXO BUSINESS FACTSHEET

## Management reporting – EXO Business Analytics

EXO Finance includes the EXO Business Analytics module which provides you with a wide range of dashboards, charts and reports to gain deep visibility into your business' performance. The out-of-the-box dashboard components can be modified as well as supplemented with user-definable components to create a dashboard that is fully customised to meet each customer's specific reporting needs.

EXO Business Analytics is an integrated module that provides a customised overview of the organisation's business status. Intended for use by management to monitor business performance, the power of EXO Business Analytics enables extraction of data from various sources and displays it within a consolidated format. The data can also be organised into customised tabs. Each tab then provides for a dashboard (an on-screen canvas), which can work off either snapshotted or live data. The dashboards include the ability to slice and dice data to facilitate further analysis of your business performance.

Within each dashboard, a collection of widgets are displayed. A widget is a data container that allows you to select and display information in a pre-defined format or layout and is fully changeable and customisable, allowing drill-down if required.

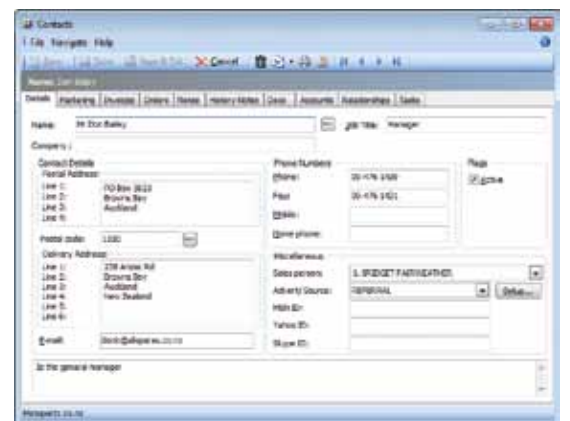
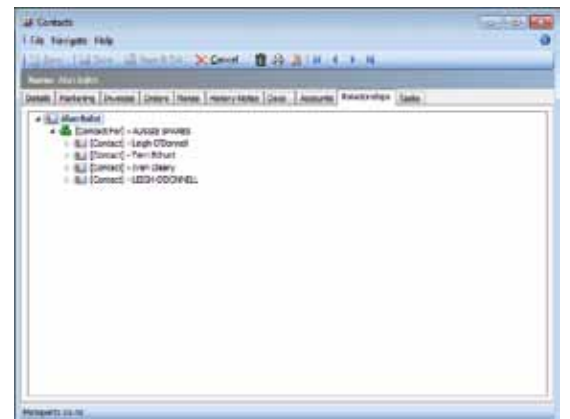
Both dashboards and widgets have a drag and drop capability that allows you to quickly and easily obtain a complete snap shot of the entire business in one place. With everything you need to assess your business at your fingertips, EXO Business Analytics takes reporting within EXO Finance new heights.



The screenshot shows a 'Sales Analysis - Order by Stock Item' report for the period 'Period: June 2011'. It features a table with columns for 'Sales', 'Profit', 'Gross Profit', 'Net Profit', and 'Gross Margin'. The table lists various stock items and their corresponding financial data. Below the table, there are sections for 'Customer Sales Summary' and 'Customer Profit Summary', each with a small table of data.

## Managing relationships

Building strong relationships is essential to any successful business. EXO Finance stores all your contacts in one central location, which means you can retrieve everything you need to know about the people you do business in a few clicks of the mouse.



Built-in scheduling and reminders let you organise opportunities quickly, while a document management system allows you to store documents to an individual or business master file in soft copy or PDF. This streamlined functionality means you can quickly pull up a quote and turn it into a sales order with minimum fuss.

### Subscription billing and direct debit processing

EXO Finance works with many major banks to help reduce your processing time and save money by simplifying common administrative chores.

For example, if your business has recurring revenue, you can set up a unique subscription billing cycle to collect revenue periodically via direct debit for each debtor account whether they have one or multiple products. You decide how long the subscription lasts and when the direct debit will enter your account. Simply define the term with an end date or leave it open for ongoing subscriptions. This means you can keep on top of renewals and ensure subscriptions don't become debts.

EXO Finance also integrates with MYOB M-Powered Payments to automatically reconcile any payment you receive against the relevant invoice(s) in one hit. No double entry, no hassle.

### Work anywhere, any time via remote access

In today's business environment, having a system that's chained to the office can limit your opportunities.

Whether you have 30 staff or 300, everyone has access to EXO Finance any time, anywhere. If you're away from the office, use wireless technology to check orders or approve invoices ready for the accounts staff to pay latter that day. At the same time, your sales reps can keep the pipeline going by placing orders the second they leave a client's door.

No matter how remote your business outpost is, as long as there's an internet connection, you'll be able to access head office, the warehouse and every bit of information you need to get results.

And because EXO Finance uses multi-tier architecture (which shares the load across multiple servers), you be confident there's less chance of redundancy or hardware failure.



### Additional customisable modules to enhance your business

If you are interested in a more customisable business management solution for your larger, more complex business and have some very specific industry requirements, we can help.

MYOB EXO Business contains a series of additional modules that can be purchased and customised to your requirements with the assistance of an MYOB Enterprise Solutions Partner at a very competitive rate.

Additional Modules to enhance your business system include:

- MYOB EXO Job Costing
- MYOB EXO Point of Sale
- MYOB EXO Intercompany
- MYOB EXO Fixed Assets
- MYOB EXO Payroll & Employer Services

### More information

To find out more or to organise a demonstration of MYOB EXO Finance Module, please contact MYOB Enterprise Solutions on the details below for details of your local MYOB Enterprise Solutions Partner.